



Negotiation Update – January 7, 2010

Accelerated Negotiations Begin in Chicago

The Union bargaining team arrived in Chicago on Tuesday, January 5th and promptly held a union-only meeting to begin preparing for month-long “accelerated” negotiations.

This accelerated negotiation process will involve a slightly different approach to bargaining. As opposed to simply passing proposals back and forth, the parties first identify the core issues that need to be addressed in each Article. After identifying them, the parties collectively discuss the underlying issues and work to develop possible alternative solutions until an agreement can be reached.

While we are cautiously optimistic that this approach can be productive and lead to a comprehensive agreement, the union negotiating team is willing revert back to traditional bargaining if the process is unsuccessful.

Tentative Agreement Reached on Article 25 - Union Representation

This week’s bargaining sessions involved discussion on the following items:

- Article 10 - Seniority
- Article 16 - Transportation
- Article 25 - Union Representation

At the conclusion of Thursday’s bargaining session, the Union and Company reached a tentative agreement on Article 25 – Union Representation.

Progress was made on both the Seniority and Transportation articles and discussions on those items will continue next week.

Upcoming Negotiation Dates

Negotiations will resume Tuesday, January 12th in Chicago and will continue each week in January.

You can view all Teamster negotiation updates online by visiting: www.IBTUALNegotiations.com

In Attendance for the IBT: Clacy Griswold - Airline Div. Rep., Paul Alves, - Airline Division Rep., Ed Gleason – I.B.T. Legal; **Negotiating Team:** Roger Apana, Rick Barnes, Larry Calhoun, Dion Cornelious, Bob Fisher, Kevin Giegoldt, Ramon Gonzalez, George R. Graham, Dominic Gulley, Ken Meidinger, Dave Saucedo, Paul Stripling, Harvey Wright; **Business Agents:** Dave Elmore, Peter Finn, John Hennelly, Paul Molenberg, Rich Petrovsky

In Attendance for the Company: Kellee Allain, Kathryn Cassley, Paul Darrow, Anita Davis, Marcel Delhommeau, Gary Kaplan, Trish Patel, Mark Prpich,